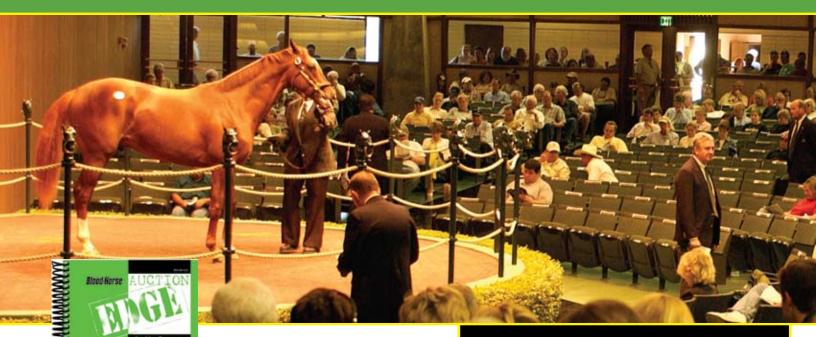
## **TARGET THE INDUSTRY'S TOP BUYERS!**



## **AUCTION EDGE** DELIVERS AN AUDIENCE OF SERIOUS BUYERS

Auction Edge users aren't your typical "window shoppers." They are a select group of highly-engaged, "cream of the crop" industry professionals that compete at the top level of the game. They rely on Auction Edge as an essential resource when preparing for the most important sales occurring in the Thoroughbred industry.

*Auction Edg*e users depend on the essential hip-by-hip entries that include stud fees, breeder information, complete produce records for 1<sup>st</sup> and 2<sup>nd</sup> dams, racing and sales histories, TrueNicks ratings, BRIS Speed Ratings, dosage information, and catalogue-style sire index.

The easy-to-read, organized format of *Auction Edge* keeps users coming back again and again.

When you need to get your company's message in front of the key players, you need to advertise in *Auction Edge*. Auction Edge advertising is...

# AFFORDABLE • FLEXIBLE• TARGETED • EFFECTIVE

- Reach the Thoroughbred industry's most serious buyers at every major sale in the US
- Target audience of yearling buyers, 2-year-old buyers, and mixed sale buyers
- Adjust your ad for different editions all year long at no cost!
- Create your own advertising campaign
- Advertising packages as low as \$150!
- Ads available by the series, by the sale or by the book



## TAKE ADVANTAGE OF THE INDUSTRY'S LEADING AUCTION BUYER'S GUIDE.



Adjust your advertising message in different editions all year long – with NO FEE. Unlike other buyer's guides, *Auction Edge* lets you change your ad anytime to keep your message fresh and timely.

### AFFORDABLE AD RATES.

Advertising packages start as low as \$150. Where else can you enjoy such high-profile, targeted exposure while reaching such a key decision-making audience, for such a low price?

#### BONUS EXPOSURE.

Advertise in **Auction Edge** and you'll receive a complimentary one-inch banner advertisement on righthand editorial pages throughout the book. What a great way to increase your exposure and help drive home your company's marketing message! And it's free! Frequency advertising is proven effective and another reason **Auction Edge** should be part of your annual marketing plans.

DEADLINES			AD DIMENSIONS
	Space	Materials	Trim Size 5.5" X 8.5"
First Yearling Sale	May 31	June 7, 2011	Bleed Size 5.75" X 8.75"
First Mixed Sale	Sept. 7	Sept. 13, 2011	Image Area 4.5" X 8"
First Two-Year-Old Sale	Jan. 20	Jan. 27, 2012	Line Screen 133 minimum

### Call your representative today for a quote on your custom package:

#### **SHIRLEY DIEVERT**

859.276.6779 sdievert@BloodHorse.com *KY/Southwest/Midwest/Canada/Europe* 

#### TERRY LEFFEL

859.276.6818 tleffel@BloodHorse.com National Product Ad Sales

#### **KRISTI HEASLEY**

859.276.6782 kheasley@BloodHorse.com *KY/Southeast//Northeast/Mid-Atlantic* 

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